

Empower Your Business:

We're Your Trusted Partner!





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We're a complete Managed Service Provider and leading experts in IT Support, Cyber Security, Hosted Telephony and Managed Print Solutions.

We've been delivering services and solutions for over 20 years and have built a reputation for exceptional customer service. Whatever your requirements, Hubtel IT delivers from concept to completion and everything in between.



Hubtel IT is a Managed Service Provider for organisations who require a proactive and responsive partner. To ensure that you stay forward-facing in the fast-paced world of technology, we get ahead of the game so you don't have to.

We become your expert team and dedicated Managed Service Provider. Whether you need to fully outsource your IT and telecoms or are looking to complement your in-house capabilities, Hubtel IT will keep your systems up and running so you can focus on the day-to-day of your business with no interruptions.

Our accredited technicians and consultants have years of experience across IT, telecoms, cyber security, connectivity, cloud computing, managed print and much more.

We have invested in industry-leading systems with a suite of best-in-class service management and support tools. We partner with industry leaders and tier 1 suppliers to provide you with a comprehensive portfolio of useful solutions and services.

With your IT and telecoms support all under one roof, you can benefit from a dedicated account manager who will be proactive and responsive. They work with you to understand your full infrastructure and get to know your specific requirements.



Our clients choose Hubtel IT because:

- ✓ We're tried, tested and trusted rated 4.9/5 on Google reviews
- We know that IT and telecoms are the engine of your business
- We are always willing to go the extra mile



Our IT Services

Our team can keep your IT systems up to date, streamline your business processes and ensure your infrastructure is secure.



Cloud Systems

Cloud-based systems are helping businesses enter a new era of flexibility, efficiency and security.

With IT data and systems stored in the Cloud, you don't need physical servers. This offers you and your team improved data security, scalability and seamless integration with your current systems.

Managed IT Support

We know efficient IT functions are integral to your business.

We offer expert support to keep your operations running smoothly. Since each business is unique, our support packages can be tailored to your needs.

We can also audit your current IT setup and identify areas for improvement.

Disaster Recovery

Most disasters don't come with warnings – so it's essential you are prepared.

Whether it's a virus, hardware failure or human error, we can guarantee you a recovery solution that works for your business.

This service ensures your business can handle any IT disaster you might face to get you back up and running in minimal time.

Cyber Security

Cyber crime is on the rise year-on-year – and it already costs the UK billions.

These crimes are becoming more sophisticated by the day, so it's essential your cyber security plan enables your operations to continue without interruption.

Having a clear strategy protects your business, instils trust in your customers, helps you meet regulations and prevents potential recovery costs.

Cyber Essentials

It is believed that 80% of cyber crime could be prevented with just basic cyber security measures in place.

Cyber Essentials, an IASME standard backed by the UK government, consists of simple yet effective cyber security protection to give your business that all-important first line of defence against cyber attacks. We can ensure you become Cyber Essentials accredited easily.

✓ IT Hardware

We supply hardware from PCs and displays through to printers, networking and anything else to keep your business running.

We also make expert recommendations on servers, desktops, laptops, POE switches and business grade routers. Our team specify, build and install all hardware for you – and, where possible, pre-build them to deliver the finished product.

Managed Print

If print is important to your business, you'll know printing in high volume can be costly and time-consuming.

We route print jobs to the most economical machine and confidential print jobs can be PIN-protected. We supply the most cost-effective printer to suit your needs, complete with a range of features you would expect.



Our Telephony Services

Our hosted telephony systems are up to date, non-disruptive and help your business stay agile.



Hosted Telephone Systems

It's crucial that every business has a telephone system that can stand the test of time and adapt to change fast.

Our hosted telephone systems have an extensive range of features that eliminate the need for traditional phone lines, creating a streamlined experience.

VOIP Calls and Lines

Analogue phone lines will be shut down in 2025, so it's essential to migrate to VoIP lines to ensure your business remains connected.

Our experienced team is always on hand to help you through the transition, ensuring a seamless switch with no disruption to your day-to-day operations.

Support

Our team of engineers have the expertise required to deliver the best service.

We support you with conception, completion and after-sale care to ensure your hosted telephone system functions how you want it to.

Business Mobile Phones

Our team can integrate mobile phones into your operations with a smooth, non-disruptive setup process.

We offer a variety of handsets and SIM-only options designed for business use, providing a reliable platform for businesses to stay connected with employees, partners and clients.

We also monitor and deliver handset upgrades, so there's no need to worry about falling behind.

Broadband and Ethernet

Reliable, resilient and continuous broadband is essential for any business.

Having the right solution is crucial and we provide varied options to suit:

- Fibre to the cabinet (FTTC)
- Fibre to the premises (FTTP)
- Fibre
- **⊘** SoGEA
- Unlimited ethernet circuits

If you need an even faster speed, we have premium Ethernet and Gigabit connections too. Our engineers will respond quickly to any faults with your SLA.



Additional perks of our services

- Unlimited helpdesk support –8:30am 5pm every working day
- Unlimited onsite support
- **⊘** Proactive account management
- 3rd party liaison, such as internet, cloud and telecoms providers
- Backup monitoring
- Patch management
- Device monitoring
- Loan equipment
- Specification and procurement

Extra features

- Managed antivirus
- Spam filtering
- Web filtering
- Backup solutions
- Cyber awareness training

KnowBe4 enables employees to make smarter security decisions by training them to understand the mechanisms of spam, phishing, spear phishing, malware and other cyber security threats.

- Encryption
- Dark Web monitoring







Meet the Leadership Team

At Hubtel IT, our number one focus is client care. We work hard to deliver a gold standard, high-quality bespoke service for each of our clients, some of whom have been with us for over 20 years.

We're not just IT support – we're your IT and telecoms partner. Our success is your success.





Neil Director

Neil founded the business in 2002. Of a technical background, he grew the business to become the Managed Service provider it is today.



JulianBusiness Development
Manager

Julian has a cyber security background and ensures clients are IT compliant, robust and resilient. He is our Advisory Group Member for the West Midlands Cyber Security Resilience Centre.



JordanSystems Manager

Jordan has extensive experience in IT support and project delivery. He manages our IT department to ensure our service delivery is on point.

Head to our Meet The Team page on our website to see the whole team



What our clients have to say...



Excellent company to work with, have implemented and upgraded our phone and IT systems for over the past ten years.

Easy to deal with, and a great out of hours service when we need it the most.







We've been supported by Hubtel IT for many years now. They've always been professional and prompt in their responsiveness to our needs.

I wouldn't hesitate to recommend them to any business.

Home Instead Senior Care











With Hubtel IT as your Managed Service Provider, you can rest assured that your IT and telecoms infrastructure is up to date, secure and working smoothly and efficiently.

Contact us today and we can discuss your individual IT and telecoms requirements.





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